



AFRICA BUSINESS BLOSSOMS FASTRAK INFORMATION AND SIGN UP FORM

FasTrak Double your income in 90 days!

A 90-day challenge is designed to give you steady Stream of Potential Clients

Contents Covered

Week 1 – Lumber Jacks The Lumberjack Sales System Low Hanging Fruit Bad Plans Carried Out Violently Assumptions about “Work” And “Companies”	Week 2 - Lagging And Leading Indicators The Simple Vs. The Complex Your Bad Plan Strategy Assessment Lagging & Leading Indictors Identifying Your First Domino
Week 3 – Serve, Don’t Sell, The Four Buying Questions, And Effective One2ones Serve, Don’t Sell To Increase Your Income – We All “Believe” It, Few Of Us Do It. The Four Buying Questions – How To Get People To Want To Buy From You.	Week 4 – Gold Veins Finding Groups Where Everyone There Is Your Potential Customer.
Week 5 – Your Hedgehog Making Exponentially More Money by Finding Out Your Real Business And How To Communicate It To Others	Week 6 – Halfway Bad Plans Assessment Consolidating Your Activity from The First Six Weeks.
Week 7 Catalyst Events	Week 8 – Tier III Thinking – The Power of



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Solving the Difficult Introduction. Stop Networking, Do Catalyst Events Instead	Purpose Tier III Thinking Makes You The Most Money. Learn How To Truly Know Your Customer
Week 9 – Pricing Making a Lot More By Fixing Your Pricing, Even If You Don't Control It!	Week 10 – Your Customer Service Process Key To Lumberjacks! Why You Need a Simple 2 – 3 Step Customer Service Plan, And How To Build It
Week 11 – Best Practices And Conation	Celebration! Invite others who would benefit from FasTrak

Simple keys to making **more** in **less** time!

The Fastrak 3 will run **every Thursday** for 11 weeks from 17th Jan. to March 28th, 2019 – **10:30am -1pm**

RSVP: info@afriblossoms.com

Space is LIMITED to 12 people only

Venue: Grand Café & Indian Restaurant on Lenana Towers

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Payment Form

Name: _____ Company: _____

Address: _____ Location _____

Phone: (Work) _____ (Mobile) _____

Email: _____

Full Payment	Discount	Amount to be paid
Kes 66,000	Kes	Kes

Fastrak Payments are paid in advance to secure the whole 11 weeks program

Sign here _____ **Date** _____

Payment Details:

Payments made to: Name- Africa Business Blossoms Ltd

Cooperative Bank; Nairobi Business Center,

Pay bill 400200; Account #: 01148696201900

Signature Authorizing Charge:



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FasTrak Team Member Bio

In order to form fruitful relationships, you need to have a sense of who your other team members are, what uniqueness they bring to the group.

Please share a little bit about yourself and we will compile a profile of all the members of the group and distribute it to everyone.

Name:

Business/Company Background:

Your Hedgehog (What sets you apart that causes people to buy from you):

What/Who is Your Forest? (Narrowly describe your target market):

Best Type of Lumberjack (Other businesses/strategic alliance partners who have the same types of clients as you):

About you: (Favorite books, activities, hobbies, pets, family, etc. – something you would like others to know about you)

Twitter: @Africablossoms